Our vision is to be the health system of choice in our community by enhancing the health of our patients and other customers.

Our mission is to provide quality health services to our community.

Our corporate values guide our success:

- The customer is first and foremost
- Respect for the individual
- The pursuit of excellence
- The promotion of positive change
- Service to the community
Dear Neighbors,

The year 2013 has seen continued expansion at Gwinnett Medical Center as we position our system to serve the needs of the community in ways that are more convenient for patients, more efficient for staff and expand our care beyond hospitals walls.

We opened the Concussion Institute at Gwinnett Medical Center-Duluth, which represents best practices in concussion management. With two neuropsychologists on staff and dedicated space for treatment and therapy, the Concussion Institute is the only comprehensive program of its kind in the Southeast.

We also added to our services offered in Hamilton Mill, with the goal of making medical care more convenient for our patients who live in that part of our region. We have physician offices, imaging and laboratory services all at this accessible location.

We added several employed physician practices, streamlining continuity of care and strengthening the ties between hospital-based services and our physicians. We renovated maternal/infant rooms and labor & delivery space at the Gwinnett Women’s Pavilion.

We opened the Cancer Support Center at Gwinnett Medical Center-Lawrenceville, to provide a range of support services for cancer patients. Some of these services include patient navigators, appearance support, nutrition counseling, an oncology social worker and a cancer resource center, as well as space for support group meetings.

We opened the Office of Research and received our first National Institutes of Health research grant to study a new treatment for a type of stroke known as intracerebral hemorrhage.

Plus we bought two former shopping center sites, one in Lawrenceville and one in Duluth. These will give us much-needed space for some of our support departments which have been working out of leased offices, as well as dedicated space for future expansion.

As we continue to transform healthcare in our community, we look forward to serving you in all your future health care needs.

Sincerely,

Philip R. Wolfe, FACHE
President & CEO
Overview

Led by a volunteer board made up of community leaders, Gwinnett Hospital System, Inc. is a licensed 464-inpatient, 89-skilled nursing bed health system providing quality health services to our community. Through the services of a medical staff of more than 800 physicians, we provide comprehensive medical services to more than 27,800 inpatient admissions and 350,000 outpatient and emergency visits annually. Our patients come from more than 70 counties in metro Atlanta and the state of Georgia. As a not-for-profit health system, all revenue generated above operating expenses is returned to the community through improved services and innovative programs. The hospital system’s charity care policy supports the provision of care for indigent patients, regardless of their ability to pay.

For purposes of this annual report, we will refer to the hospital system as Gwinnett Medical Center.

Gwinnett Medical Center’s expert level of care has been recognized on a national and statewide level including:

- Chest Pain Accreditation by the Society of Cardiovascular Patient Care
- Mission: Lifeline – Silver Award for Receiving Center by the American Heart Association (heart attack care)
- Full Accreditation (all facilities) by the Joint Commission
- Door to Needle Time by the Georgia Coverdell Acute Stroke Registry
- Beacon Award for Critical Care Excellence: GMC-Lawrenceville’s Intensive Care Unit and GMC-Duluth’s Intensive Care Unit
- Best Nursing Home (Gwinnett Extended Care Center) by US News & World Report
- National Accreditation for the Center for Surgical Weight Management
- Gold Award and Gold Plus Award for stroke from the American Stroke Association
- Recognition by Governor Nathan Deal for our concussion program

Gwinnett Medical Center offers a full range of health care services through its two acute-care hospitals: Gwinnett Medical Center-Lawrenceville and Gwinnett Medical Center-Duluth. Additional facilities include: the Gwinnett Women’s Pavilion and Gwinnett Extended Care Center (skilled nursing and long-term care) at GMC-Lawrenceville; Glancy Rehabilitation Center in Duluth; three outpatient surgical centers; four imaging centers including a mobile mammography unit; and outpatient physical, occupational and speech therapy facilities. Since opening the Strickland Heart Center in 2012, GMC has continued to develop its cardiovascular program.

GMC Recognition/News in 2013

- The Concussion Institute at Gwinnett Medical Center-Duluth opened, providing concussion diagnosis, treatment and rehabilitation in one convenient location.

- GMC added to the services in Hamilton Mill by offering a women’s health navigator and acquiring space for OB/GYN physician offices.
• GMC bought two former shopping center sites. Springfield Park in Lawrenceville was suitable for renovations and office space was relocated there. The shopping center site across the street from GMC-Duluth was purchased for future expansion.

• GMC added several employed physician practices.

• Initial renovations to the Gwinnett Women’s Pavilion were completed, including renovations to 35 maternal/infant rooms, two VIP suites and labor & delivery.

• GMC opened the Office of Research, and GMC was awarded our first NIH research grant.

• The Cancer Support Center in the 631 Gwinnett Physician Center at GMC-Lawrenceville opened. This space is dedicated to support services for cancer patients, including patient navigators, support groups, appearance support, nutrition counseling, an oncology social worker and cancer resource center.

Charity Care

For fiscal year 2013, Gwinnett Medical Center reported $39,596,656 charity care costs, $17,245,616 unreimbursed Medicaid, $9,130 other means-tested government programs and $12,706,107 community benefit programs. The total community benefit expense at cost for fiscal year 2013 was $69,557,509. In addition, $87,400 was reported in community building activities for fiscal year 2013.

Community Outreach

GMC values cooperative efforts with community services and other health care providers to improve the health status of area citizens. GMC demonstrates its value for collaborative efforts within the community through many relationships ranging from partnering with the Gwinnett Coalition for Health and Human Services as a founding and permanent member, to collaboration with AID Gwinnett, J.M. Tull - Gwinnett YMCA, Gwinnett United in Drug Education, Inc., Gwinnett Foster Children’s Foundation and Boy Scouts’ Medical Explorers program. Our organization works closely with the Gwinnett Chamber of Commerce and actively participates in Partnership Gwinnett, which is a comprehensive plan that unites government, education, health care and business in an economic development plan. In addition to the Chamber, GMC is involved with individual cities in the county.
In our community, we have found the most effective way to meet the needs of providing community health education, self-help, preventive health and wellness programs, health screenings and support groups is by providing these services at community sites. Our largest community outreach departments, serving the communities of both GMC-Lawrenceville and GMC-Duluth, include Faith Community Nursing, Sports Medicine, Health Education & Wellness and Women’s Services.

In 2013, more than $4,588,899 was provided in community benefit programs/outreach.

**Training and Education**

In fiscal year 2013, more than 1,600 students participated in professional training for many specialties including nursing, biomedical technologist, cardiology technicians, chaplaincy, dietitians, diabetes educators, health information management, emergency medical technicians, exercise and health science, health informatics, laboratory technologists and phlebotomists, medical interpreters, nuclear medicine technologists, pharmacists, radiology technicians, rehabilitation physical therapists, respiratory therapists, social workers, surgical technicians and ultrasound technologists. We are associated with more than 25 academic institutions.
Gwinnett Medical Center Board of Directors

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Manfred A. Sandler, MD
David McCleskey*
Philip R. Wolfe*

*non-voting, ex officio member
**voting, ex officio member

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Bartow Morgan, Jr.
Philip R. Wolfe

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Clyde Strickland
Perry Tindol
Richard Tucker
Jeff Wages
Judy Waters
Steve Williams
Kathryn Parson Willis
## Financial Report/Balance Sheet

### Assets (in thousands)

<table>
<thead>
<tr>
<th>Asset Category</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets</td>
<td>$222,684</td>
<td>$210,715</td>
</tr>
<tr>
<td>Assets limited as to use</td>
<td>$337,232</td>
<td>$323,018</td>
</tr>
<tr>
<td>Property and equipment</td>
<td>$304,675</td>
<td>$307,074</td>
</tr>
<tr>
<td>Other assets</td>
<td>$19,276</td>
<td>$15,960</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$883,867</strong></td>
<td><strong>$856,767</strong></td>
</tr>
</tbody>
</table>

### Liabilities and net assets (in thousands)

<table>
<thead>
<tr>
<th>Liability Category</th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current liabilities</td>
<td>$60,283</td>
<td>$58,311</td>
</tr>
<tr>
<td>Self-insurance reserves</td>
<td>$18,049</td>
<td>$15,029</td>
</tr>
<tr>
<td>Accrued pension cost</td>
<td>$24,646</td>
<td>$44,290</td>
</tr>
<tr>
<td>Long-term debt, excluding current portion</td>
<td>$299,865</td>
<td>$305,160</td>
</tr>
<tr>
<td>Financing obligation</td>
<td>$22,458</td>
<td>$22,458</td>
</tr>
<tr>
<td>Fair Value of Interest Rate Swaps</td>
<td>$33,352</td>
<td>$47,592</td>
</tr>
<tr>
<td>Other Long-Term Liabilities</td>
<td>$2,741</td>
<td>$2,449</td>
</tr>
<tr>
<td><strong>Total Liabilities</strong></td>
<td><strong>$461,394</strong></td>
<td><strong>$495,289</strong></td>
</tr>
<tr>
<td><strong>Net assets</strong></td>
<td><strong>$422,473</strong></td>
<td><strong>$361,478</strong></td>
</tr>
<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td><strong>$883,867</strong></td>
<td><strong>$856,767</strong></td>
</tr>
</tbody>
</table>
**Statement of Revenues & Expenses**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Our Revenues (in thousands)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Inpatient revenue</td>
<td>$840,963</td>
<td>$709,597</td>
</tr>
<tr>
<td>Outpatient revenue</td>
<td>$1,077,630</td>
<td>$961,496</td>
</tr>
<tr>
<td>Total patient revenue</td>
<td>$1,918,593</td>
<td>$1,671,093</td>
</tr>
<tr>
<td>Deductions for indigent, charity managed care and other contractual allowances including Medicare and Medicaid</td>
<td>$1,217,193</td>
<td>$1,041,435</td>
</tr>
<tr>
<td>Provision for other uncollectable accounts</td>
<td>$105,299</td>
<td>$111,460</td>
</tr>
<tr>
<td>Net revenue from patient services</td>
<td>$596,101</td>
<td>$518,198</td>
</tr>
<tr>
<td>Other revenue and investment income</td>
<td>$43,176</td>
<td>$1,844</td>
</tr>
<tr>
<td>Total revenues, gains and other support</td>
<td>$639,277</td>
<td>$520,042</td>
</tr>
<tr>
<td><strong>Our Expenses (in thousands)</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating expenses such as salaries</td>
<td>$546,597</td>
<td>$457,993</td>
</tr>
<tr>
<td>Financial costs, primarily interest and depreciation</td>
<td>$49,525</td>
<td>$49,499</td>
</tr>
<tr>
<td>Total expenses for the year</td>
<td>$596,122</td>
<td>$507,492</td>
</tr>
<tr>
<td><strong>Net Results</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue, gains and other support in excess of expenses and losses available for reinvestment in the system</td>
<td><strong>$43,155</strong></td>
<td><strong>$12,550</strong></td>
</tr>
</tbody>
</table>

*Financial data for Gwinnett Health System, Inc.*
# Statistical Profile

## Personnel and Facilities

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total system employees</td>
<td>4,875</td>
<td>4,343</td>
</tr>
<tr>
<td>Active and provisional medical staff</td>
<td>563</td>
<td>601</td>
</tr>
<tr>
<td>Licensed excluding rehab and long-term care</td>
<td>434</td>
<td>434</td>
</tr>
<tr>
<td>Licensed rehabilitation beds</td>
<td>30</td>
<td>30</td>
</tr>
<tr>
<td>Licensed acute care beds</td>
<td>464</td>
<td>464</td>
</tr>
<tr>
<td>Licensed long-term and skilled nursing beds</td>
<td>89</td>
<td>89</td>
</tr>
</tbody>
</table>

## Patient Care Activities

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of patients admitted (excluding newborns)</td>
<td>27,535</td>
<td>26,571</td>
</tr>
<tr>
<td>Patient days of service rendered (including newborns)</td>
<td>174,153</td>
<td>162,911</td>
</tr>
<tr>
<td>Patient days of service rendered (excluding newborns)</td>
<td>155,545</td>
<td>144,928</td>
</tr>
<tr>
<td>Average daily census (excluding newborns)</td>
<td>426</td>
<td>396</td>
</tr>
<tr>
<td>Occupancy - Acute Care*</td>
<td>73%</td>
<td>67%</td>
</tr>
<tr>
<td>Average acute care length of stay (days)</td>
<td>4.4</td>
<td>4.3</td>
</tr>
<tr>
<td>Outpatient visits (hospital-based)</td>
<td>210,594</td>
<td>207,598</td>
</tr>
<tr>
<td>Total births</td>
<td>4,854</td>
<td>4,819</td>
</tr>
<tr>
<td>Inpatient and outpatient surgical cases</td>
<td>26,233</td>
<td>26,915</td>
</tr>
<tr>
<td>Emergency Department visits</td>
<td>140,470</td>
<td>137,796</td>
</tr>
</tbody>
</table>

* Occupancy based on licensed acute beds
Locations

Connect with us!

Gwinnett Medical Center–Lawrenceville
1000 Medical Center Boulevard
Lawrenceville, GA 30046
678-312-1000

Gwinnett Medical Center–Duluth
3620 Howell Ferry Road
Duluth, GA 30096
678-312-6800